

# UCSF Startups and Innovation in **Digital Health**

#### 90-second Snapshot Seizure Forecasting Method





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A generalizable algorithm using 90s snapshot of ECoG measurement can forecast likelihood of seizure in the next 24 hour



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#### DISEASE/INDICATION: Epilepsy

**UNMET NEED:** The unpredictability of seizures greatly impacts patients QoL. However, seizure forecasting is not routinely done

 Cycle-based methods of seizure forecasting exist but require months of recording to forecast seizure, resulting in increased patient burden, large data storage requirements, and high costs

**PRODUCT:** A generalizable algorithm paired with existing devices to forecast seizure likelihood using <u>90-second recordings</u> of ECoG activity

#### COMPETITIVE ADVANTAGE/DIFFERENTIATION:

- Lower patient burden without months-long monitoring
- Reduced data storage requirements and cost savings

#### DATA:

- Retrospective study demonstrates this method can forecast seizure as accurately as existing cycle-based methods
- Larger, prospective study is ongoing. Additional work will also examine applicability in different types of epilepsy and compatibility with less invasive monitoring devices

# **kuretic**

## Digital Health Contacts to Contracts – Accelerated!





Andrew Auerbach, MD Board Chair, Co-founder Professor of Medicine andy@kuretic.com

#### PROBLEM:

- Health Systems face overwhelming risks
   in adopting new Digital Health tools
  - Costs ~\$80K + weeks for each vendor discovery and diligence
  - Onboarding takes forever
  - No performance monitoring

Novel platform to lower friction between health systems and digital health tool vendors, leading to faster adoption of tools with better outcomes

#### SOLUTION:

- 100s of proprietary data points for each tool with prerecorded demos and confidential peer feedback → select tools with confidence
- Automated checklists and workflow automation → speed up onboarding
- Performance monitoring  $\rightarrow$  improve outcomes

#### TRACTION:

- IP licensed from UC
- Signing up Beta customers





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# BIOSERVICES

# From genes to phenotype in every research pipeline

UCSF



Charlotte Nelson Co-founder & CEO, Mate Bioservices UCSF BMI Alum

Sergio Baranzini Co-founder, Mate Bioservices UCSF Professor of Neurology



#### PROBLEM:

- Biological complexity is resisted instead of embraced in biomedical research.
- Data and knowledge silos impede scientific breakthroughs.

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#### SOLUTION:

- Mate's core engine offers unparalleled data access harmonized, normalized, & seamlessly packaged.
- Intuitive explainable AI interfaces for wet and dry lab scientists tackle months of research in minutes.

#### TRACTION:

- Supported by the NSF Convergence Accelerator
- Leveraged by NASA, academic institutions, and pharma companies of all sizes, worldwide





### NeuroSentry

# Intuitive EEG-based stroke monitoring system





Mauro Cafarelli, MD UCSF Assistant Professor, Neurologist-Intensivist



Edilberto Amorin, MD UCSF Assistant Professor, Neurologist-Intensivist



Visualize and characterize stroke. In this image, COIN captures the onset of stroke while on heart-lung bypass.

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**DISEASE/INDICATION:** Intraoperative stroke monitoring for cardiac and carotid surgeries

**UNMET NEED:** 35,000 annual in-hospital strokes in adults and children occur in association with a procedure of heart, aorta, or neck. Delay in stroke diagnosis is pervasive, sometimes hours or days. Intubation is associated with longer delays. In-hospital strokes treated less often than out-of-hospital strokes.

**PRODUCT:** NeuroSentry is a turn-key software solution for EEG-based stroke detection

#### COMPETITIVE ADVANTAGE/DIFFERENTIATION:

- Removes the need for an EEG expert
- Easily interpretable with minimal training requirement
- Can be adapted for any EEG hardware platform

DATA: Preclinical validation completed

# **SparsaAl**

### Unlocking the Value in the AI Stack



Gilmer Valdes, PhD Co-Founder, Sparsa Associate Professor, Department of Radiation Oncology and Epidemiology and Biostatistics



Foundation Models on Edge, Mobile



Alignment, Tuning, Inference



Data Management Storage. Analysis

#### SOLUTION:

- For any given computational budget, the SparsaAI<sup>™</sup> algorithm delivers the optimal network architecture.
- Algorithm characterizes the optimal tradeoff between budget and architecture.

#### STATUS:

• Spinning out



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PROBLEM:

- The computational burden of AI is increasing exponentially, impacting Energy consumption and compute costs.
- Such computational burden could also worsen the climate crisis.

#### SparsaAI<sup>TM</sup> unlocks the power of Sparse Regularization in Artificial Intelligence



#### Sparsity has enabled key technological advances.

Everything else being equal, smaller is better<sup>1, 2</sup>.



Compressed Sensing

Lasso (e.g. glmnet)

#### Selected applications



Medical Imaging MRI, CT, PET



Video Speech Recognition, Enhancement

1. Occam's Razor. James-Stein's theorem.

- 3. Due in part to the inherent non-linearity of neural networks.
- 4. Network architecture = design, nodes, weights



Compression, Streaming

#### But AI has posed unique challenges.

- Trend towards extreme model sizes.
- Inability to find optimal architecture<sup>3</sup>.

#### SparsaAI<sup>™</sup>

For any given computational budget, the SparsaAI™ algorithm delivers the optimal network architecture<sup>4</sup>.

- Fully characterizes size vs. performance. •
- Automatically compresses models while retaining • same or better performance.

#### Selected applications







**Foundation Models** on Cloud, Mobile, Edge

Al Computing Alignment, Tuning, Inference

**Data Management** Storage, Analysis

SPARSA

# tag.bio

Unlimited, creative analytical solutions within minutes





Ralph Gonzales, MD Chief Innovation Officer UCSF Health UCSF Clinical Innovation Center

#### PROBLEM:

- Timely and accurate data is a must to track, explore, and forecast clinical initiatives
- Current data collection tools may be cumbersome, delayed, or unavailable

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**SOLUTION:** A self-service "value calculator" built in partnership with tag.bio analytics start-up



Avoid waiting weeks for data requests: Point-of-care use enables users to avoid waiting for data pulls

Image: Constraint of the second secon





Creative cohort comparisons: Cohort feature allows inquiry of user-defined parameters



**Drive real-time decision making**: Queries return in seconds, allowing for rapid inquiry and iteration

#### TRACTION:

• Using tag.bio platform, \$3.7M inpatient costs avoided in reducing short stay admissions from ED

# ➤ Trial Library

A technology company on a mission to advance health equity by expanding access to cancer precision medicine





Hala Borno,MD CEO & Founder, Trial Library UCSF Associate Professor Medical Oncologist

#### PROBLEM:

- Oncology clinical trial recruitment remains inefficient, with only 13% of US oncologists participating in research.
- Inequities persist and <7% eligible patients enroll on trials.

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### SOLUTION:

 Trial Library's platform enables rapid healthcare provider decision support and patient navigation to accelerate oncology recruitment.

#### TRACTION:

- Healthcare provider network >1500 physicians in the United States
- Preferred recruitment platform for several large global biopharma clients.







### Your AI Assistant for Rare and Genetic Disease



Kat Schmolly, MD Founder & CEO zebraMD Affiliate researcher at the UCSF Real World Evidence Lab UCSF Innovator

#### PROBLEM:

- 1 in 10 people have a rare/genetic disease 50% are children, 30% of them will die before their 5th birthday.
- Takes 12-15 years to get diagnosed
- It costs \$30k/year/patient more to manage an RG pt compared to an average chronic disease patient (heart disease, AD, etc).
- Lack of specialty access and knowledge of EBM care as major reasons.

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#### SOLUTION:

- An EHR integrated and solo standing app using algorithms made of EHR data + existing research to reduce diagnostic delays and improve care *at the point of care.*
- Improves patient outcomes, reduces healthcare costs.
- Especially for community care!

#### **TRACTION:**

- UCSF Innovations Ventures company
- 3 patents with associated publications
- First pharma customer for \$100k/year
- NSF Phase I SBIR grant for \$275k
- Acceptance to Nucleate & Equalize



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