



## Events



National Institutes of Health

### Accessing Government Funds For Your Startup

Thursday, September 19, Noon to 1 p.m., UCSF Mission Bay

Chris Sasiela, PhD, NIH Office of the Director

Need money for your startup but too early stage to interest investors? NIH's Small Business Innovation Research (SBIR) grants and Small Business Technology Transfer (STTR) grants are a critical source of capital for early-stage companies that are creating innovative technologies to improve health. Hear from NIH program administration about what you need to be attractive for this important grant opportunity. SBIR grants have provided the initial funding for many UCSF ventures. We will hold one-on-one sessions after the talk for individualized guidance. Co-sponsored by the [UCSF Catalyst Program](#).

#### Tickets

### One-on-one Sessions

1:30 to 5 p.m.

Chris Sasiela will be available for one-on-one sessions after the talk. If you would like to get specific guidance about an SBIR/STTR, you have the option to sign up for a 20-minute

time slot between 1:30 and 5:00 p.m. Please sign up with your UCSF email address for preference.

## Sign-up

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## Startup 101 Information Session

**Monday, October 14, 6 to 8 p.m., UCSF Mission Bay**

**Stephanie Marrus, MA, MBA, Director, Entrepreneurship Center at UCSF**

Learn about the Entrepreneurship Center's core class, Startup 101. Our acclaimed entrepreneurship course teaches the basics of starting a company and is meant for people who want to seriously explore the entrepreneurial world. This 10-week class has resulted in many startups and is the best way to explore whether your idea could be a company, or whether you have the personality to be an entrepreneur. We offer Startup 101 only once a year in January. Have an idea that you think might be material for a startup? Considering joining an entrepreneurial team? Working on a startup and would like business training? Looking to find team members or meet other entrepreneurs at UCSF? Considering alternative careers to scientific research/clinical practice and curious about the Silicon Valley startup world? This experiential, team-based class will cover the topics important to starting a scalable, for-profit commercial venture. The course is open to the UCSF, UC Berkeley, Stanford and life science/health care business community.

## Tickets

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## Intellectual Property Workshop

**Tuesday, October 15, 5 to 8 p.m.**

**UCSF Mission Bay**

**Ken Jenkins, PhD, JD, Member, Mintz Levin**

Whether you want to start a company or license your technology, having the right intellectual property is essential. Learn about patents and other types of IP, what you need to do to protect your invention, mistakes that can destroy your IP and what investors require when they consider your IP package. Find out at what point in your startup you should start the IP protection process. Ken works with innovative companies and research institutions to develop patent strategies and helps UCSF's Office of Technology Licensing. He will address specific issues that the audience has during Q&A.

Tickets

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## Partner Events



## Redefining Early Stage Investments (RESI) Conference

**September 11, Boston**

RESI brings together startups with early-stage investors and strategic channel partners. The goal is to maximize the capability of these companies, from seed to series B, to find partners who are a fit for their technology and stage of development. What's unique about RESI is that the event is cross-border and cross-domain, connecting startups with 10 categories of global investors across the silos of drugs, devices, diagnostics and digital health, the "4 Ds." RESI caters to both the earliest stage startups; those seeking grants, seed and angel capital; and the early-stage firms who seek series A and B funding. Attendees include investors, strategic partners, entrepreneurs and service providers. UCSF discount code: **UCSF100**. [Register here](#).

**BioPharm America 2019****September 11-12, Boston**

BioPharm America is a unique partnering event that includes startup companies, established biotechs and entrepreneurs from academia who attend in search of finance, Pharma and development partners. The event brings dealmakers from the life science ecosystem together to engage and de-risk the enormous task of drug development. Life science executives from around the world gather to identify, meet and to enter into strategic relationships. Meet more key decision makers in 2 days than you could all year. Qualified startups can attend for the discounted rate of \$695. UCSF Discount Code: **UCSF**. [Register here](#).

**Health 2.0 Annual Conference****September 16-18, Santa Clara**

2019 will mark Health 2.0's 13th Annual Conference, convening a community of trailblazers and changemakers devoted to discovering the next frontier of health technology. Health 2.0 doesn't just showcase the "cool tech," it emphasizes the

revolutionary ideas and practical solutions behind the technology. In 2019, Health 2.0 puts an amplified focus on the adaptability, user experience and data-driven decisions behind all major trends in digital health. Discount code: **UCSF200** - \$200 off a 2-day pass; **UCSFH20** – 1 comp pass. [Register here.](#)



## Rock Health Summit

**September 24 - 25, San Francisco**

Rock Health Summit is a two-day digital health conference that brings together 700 diverse minds from technology, medicine, policy and beyond to tackle health care's most challenging problems. Through interactive programming, the Summit showcases the expertise of thought leaders who are creating real transformation in health care. With informed discussions from the most innovative minds in health care and technology and data-driven insights from Rock Health's industry-leading research, attendees will walk away empowered and inspired to effect change, making meaningful connections for impact-driven solutions. [Register here](#)



## SynBioBeta Conference

**October 1 - 3, San Francisco**

SynBioBeta is where tech meets bio and bio meets tech. Meet the innovators and companies, find new opportunities, partner up and discover the potential of the biological industrial revolution. Join us to see how synthetic biology is

disrupting consumer products, food, agriculture, medicine, chemicals, materials and more. Use code **SBB2019\_Marrus** to receive 10% off ticketed price. [Register here](#)

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## Notable

Entrepreneurship Center Lean LaunchPad 2015 alum **Sangeeta Agarawal, MS**, Founder/CEO [Helpsy Health](#) and UCSF entrepreneur **Clint Cario, PhD**, co-founder of [Avail Bio](#), have been chosen to present at the Xcelerate Startup Pitch Competition in Boston on September 11. Helpsy Health is a digital health company focused on providing support to patients with chronic disease. Avail Bio leverages genomics for cancer treatment.

**Stephanie Marrus, MA, MBA**, Director, UCSF Entrepreneurship Center, is moderating panels at two conferences during Boston Biotech Week. Her panel at BioPharm America is “Deal Making Strategies: the Subtlety of Negotiation” and includes participants from Pharma. The panel at RESI (Redefining Early Stage Investments) is titled “First Coast Tech Hubs: New Models for Turning Life Science Innovations Into Startup Success,” and she’ll represent the West Coast viewpoint.

Stephanie just returned from teaching government policymakers in Shenzhen, China.

Dentia, founded by **Ellie Babaie, PhD**, UCSF postdoc and Startup 101 2019 alum, has been accepted into the California Life Sciences Institute FAST Advisory Program. FAST provides select entrepreneurs with intensive team review and coaching during a 10-12 week period, culminating in a showcase for investors and partners. Dentia is a biomaterials company that is initially targeting a dental application.

C.Light Technologies, a company founded by UCSF postdoc **Christy Sheehy, PhD** and **Zach Helft, PhD**, is part of the current cohort in Berkeley’s Skydeck accelerator. As part of the program, they received an investment by the

Berkeley Skydeck Fund. C.Light is developing an eye-tracking technology to monitor neurological health, initially targeting MS patients.

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## Community Events

1. J Labs: Best team ever -- Recruitment for life sciences startups - [Sept 5](#)
2. Morrison Foerster: Raising Venture Capital Investment - [Sept 6](#)
3. SVHealth: – Networking, StartUps and Keynote by Matthew Holt - [Sept 10](#)
4. Morrison Foerster: Most Common Legal Mistakes of Startup Entrepreneurs in Palo Alto - [Sept 12](#)
5. Silicon Valley Forum: Growing Gains - Scaling Your Startup Culture - [Sept 25](#)
6. QB3: SBIR workshop - [Sept 26 - Dec 19](#)
7. QB3 Seminar: How SBIR/STTR Applications are Reviewed, Scored - [Oct 3](#)
8. J Labs: Meet with...Venrock - [Oct 9](#)
9. UCSF Rosenman Institute: Neil Tiwari, dRx Capital - [Oct 10](#)
10. Stanford Biodesign: Fogarty Lecture - Brook Byers, Kleiner Perkins - [Oct 11](#)

*The Entrepreneurship Center at UCSF provides the knowledge, support and connections needed by scientists and clinicians to become entrepreneurs. The Center seeks to create an innovation community and commercialize UCSF inventions through startup ventures. Our entrepreneurial ecosystem includes the Silicon Valley business community, Berkeley and Stanford.*

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